## FROM THE DESK OF BRIAN SHELL

Estate sales are often a delicate dance to do during difficult times of duress. It's a distressing period where emotions are often at their peak. That's when you want a seasoned team of trained professionals by your side. This, Andrew Adelson knows.

Estate liquidation is a tough task. I recommend Andrew & Linda Adelson at Everything Goes.

He and his team are those who know the nuances of high-end estimates. They discern the differences between Prada and Versace and sell it for you with grace and style. Quality can often sell itself, but selling it at the right price is another matter entirely. Andy and his associates play by the rules, do it by the book, and act as excellent estate sale agents.

As a neutral party for a high-profile client I met a month ago, this past weekend I was witness to Andy's staff playing at the top of their game in the posh neighborhood of Bloomfield Hills, Michigan. Honestly, I was awed... and impressed. It was an honor and a privilege to watch them work. Simply... magic. Tough-as-nails negotiators too!

At times, it was as if they whipped up a feeding frenzy that perpetuated an even greater frenzy. It was like they orchestrated a bandwagon effect that became a buying bonanza. They then surfed the waves of savvy shoppers like the best in the business because they negotiated on behalf of this client in his magnificent mansion like true maestros. His team had people lined up outside the door and then coming back each day for more.

Calling them a pinnacle of professionalism in the rare air of high-profile estate liquidations is an understatement... but a truthful assessment nonetheless.

I give Andrew Adelson and his team at Everything Goes my highest recommendation.

Most sincerely,

**Brian Shell** 

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